Great Retirement Income Gap

Protect your clients from the great retirement income gap – and don’t let their gap become your gap.

If 70 percent of your clients need to find an extra $70,000 a year to cover expenses, would you be concerned? This could occur if they face a retirement income gap, jeopardizing the strategy you’ve worked so hard to create.

The great retirement income gap happens when individuals’ or couples’ needs drastically change —unexpectedly — and their expenses suddenly exceed their budget. The cause may be chronic health conditions or disabilities that requires long-term care services.

If your clients aren’t prepared for the income gap, they’ll likely spend their assets much faster than planned. Have you considered the impact on your business?

Launch your OneAmerica® Care Solutions Great Retirement Income Gap campaign with this consumer brochure. Order copies or download your state version today! The campaign overview flyer highlights all the resources available.
Get training
Watch the producer training video»
Join one of our free webinars»

Access resources
Visit the Great Retirement Income Gap campaign landing page»

Call us
We’re here to help. To order materials or request product training and support, call your back office.

Note: Products are issued and underwritten by The State Life Insurance Company® (State Life), Indianapolis, IN, a OneAmerica company that offers the Care Solutions product suite. Not available in all states or may vary by state. Provided content is for overview and informational purposes only and is not intended as tax, legal, fiduciary or investment advice.

NOT A DEPOSIT • NOT FDIC OR NCUA INSURED • NOT BANK OR CREDIT UNION GUARANTEED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • MAY LOSE VALUE
The companies of OneAmerica® can trace their solid foundations back more than 140 years in the insurance and financial services marketplace.

Learn more at www.oneamerica.com