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IP Brokerage provides risk management **SOLUTIONS**, marketing and administrative **SUPPORT**, top **COMPENSATION** and unparalleled **SERVICE** to leading insurance and financial professionals across the country. We offer the industry's most competitive Life, Disability, and Long Term Care insurance products as well as a full suite of Fixed, Index and Income Annuities.

BROKERAGE UPDATE: DECEMBER 2016

➤ **IPBROKERAGE.COM**

Our New and Improved Website is Here! NOW WITH LIVE CHAT!

If you haven't done so already, check out the newly redesigned www.IPBrokerage.com. All of the basic features are still there, such as term quotes, forms, and product info, but we've also added lots of IP Brokerage exclusive material, from underwriting and quick reference guides to blog posts and carrier news. Our current MYGA spreadsheet and a link to [RapidApp](#) are available as well. Check it out today at IPBrokerage.com.

➤ **LOOKING FOR YEAR END SALES OPPORTUNITIES?**

Jump on the Express with United of Omaha

United of Omaha's *Express* life insurance products offer simplified underwriting and application processes, which means policies are issued faster and you get paid quicker. Available products include term, guaranteed universal life, final expense whole life, children's whole life and accidental death. All from a strong, stable, secure company with over 100 years of experience. Call our office or click [here](#) for additional information.

➤ **CLASS MATCH ENDS THIS MONTH!**

Get Your Clients the Permanent Coverage They Need With Limited Underwriting

Offering additional coverage with limited underwriting, Class Match may be able to issue a new policy matching a client's inforce policy's uw class and face amount, up to \$1.5 million. MetLife Class Match issues the policy within days without lab work or paramed. Hurry, this program is only available until December 31st, 2016. For all the details regarding restrictions, eligibility and qualification, please see the [Program Guide](#).

➤ **JOHN HANCOCK LTC**

John Hancock Delivers a One-Two Punch

In the middle of Long Term Care Awareness Month, John Hancock made two major LTC announcements. First, as of December 3rd, they will no longer accept applications for individual LTCI. Any applications received prior to this date will need to be settled by February 10, 2017. Second, they have filed for another round of rate increases on inforce policies. For additional info, including a list of affected policy series, please click [here](#).

➤ **ACCELERATED UW FROM SBLI**

\$500k Term Case? Write SBLI!

Accelerated underwriting from SBLI offers an expedited process that is simple, convenient, and fast for you and your clients. All level term cases with a face amt of \$500k or less, ages 18 to 60, and all preferred, standard, and substandard classes are eligible. This convenience is something you can depend on, ensuring your integrity isn't compromised and your clients will experience a hassle-free life insurance process. Details [here](#).

➤ **VOYA PARES LIFE OFFERINGS**

VOYA to Discontinue Sales of IUL-GDB and All Term Products Effective December 30th

VOYA, in news that was somewhat expected, will stop accepting term and IUL-GDB applications at the end of 2016. Please note that the last day to illustrate level-term products and IUL-GDB on VOYA Presents and other illustration software will be December 14th. All final requirements for pending business will be due by February 17, 2017. For additional information and other key transition dates please click [here](#).