



**Timothy C. Helmick, Principal**  
(800) 605-8988 x101  
(215) 207-9431  
THelmick@IPBrokerage.com

**Michael Rowe, Brokerage Director**  
(800) 605-8988 x105  
(215) 207-9435  
MRowe@IPBrokerage.com

**Ted McComb, Agency Manager**  
(800) 605-8988 x107  
(215) 207-9437  
TMcComb@IPBrokerage.com

**Bernie Malone, Policy Admin**  
(800) 605-8988 x109  
(215) 207-9439  
BMalone@IPBrokerage.com

**1717 Arch St, Suite 3940  
Philadelphia, PA 19103**

**(800) 605-8988 toll free  
(215) 207-9430 phone  
(215) 207-9454 fax  
www.IPBrokerage.com**



IP Brokerage provides risk management **SOLUTIONS**, marketing and administrative **SUPPORT**, top **COMPENSATION** and unparalleled **SERVICE** to leading insurance and financial professionals across the country. We offer the industry's most competitive Life, Disability, and Long Term Care insurance products as well as a full suite of Fixed, Index and Income Annuities.

**BROKERAGE UPDATE:  
MARCH 2018**

## **SAVE TIME. GENERATE MORE SALES. MAKE MORE MONEY.**

### **QUOTE. SUBMIT. DONE.**

Rapid  
App



#### **IT'S AS EASY AS 1, 2, 3**

**Step 1:** Have a 5 minute interview with your client to gather the info needed to run the quote and create the drop ticket.

**Step 2:** A specially trained call center contacts your client to complete the full application over the phone. They also set up the paramedical exam (if necessary) during the 20-minute call.

**Step 3:** You sit back and wait for the policy to be issued and your commission to be processed! It's that easy.

- Grow your practice with cutting edge technology that simplifies the term insurance application process.
- One system to access multiple carriers, quotes and applications. **Pacific Life, Protective, AIG, LGA (Banner and William Penn), North American, Mutual of Omaha and SBLI** are drop ticket enabled with more to come.
- Platform can be securely accessed through a PC, tablet or smart phone
- Application Part I (and/or Part II) is completed over the phone by trained Call Center representatives at a time convenient for your clients
- No paper forms necessary — never worry about having the correct paperwork with you on an appointment.
- Applications are signed electronically by the client (voice or e-signature)
- Significantly reduce or eliminate “Not in Good Order” applications that take up your time and delay issue.
- Eliminate processing delays typically experienced with paper applications
- Online reporting — track status like a paper application.
- Policies can be sent to you or to the client electronically
- Makes your success and profitability a priority
- **AND...getting you started is fast and easy.**

**VISIT [WWW.IPBROKERAGE.COM](http://WWW.IPBROKERAGE.COM)  
OR CALL 800.605.8988**