

Timothy C. Helmick, Principal (800) 605-8988 x101 (215) 207-9431 THelmick@IPBrokerage.com

Michael Rowe, Brokerage Director (800) 605-8988 x105 (215) 207-9435 MRowe@IPBrokerage.com

Ted McComb, Agency Manager (800) 605-8988 x107 (215) 207-9437 TMcComb@IPBrokerage.com

Bernie Malone, Policy Admin (800) 605-8988 x109 (215) 207-9439 BMalone@IPBrokerage.com

1717 Arch St, Suite 3940 Philadelphia, PA 19103

(800) 605-8988 toll free (215) 207-9430 phone (215) 207-9454 fax www.IPBrokerage.com









IP Brokerage provides risk management **SOLUTIONS**, marketing and administrative **SUPPORT**, top **COMPENSATION** and unparalleled **SERVICE** to leading insurance and financial professionals across the country. We offer the industry's most competitive Life, Disability, and Long Term Care insurance products as well as a full suite of Fixed, Index and Income Annuities.

BROKERAGE UPDATE: MARCH 2019

SAVE TIME. GENERATE MORE SALES. MAKE MORE MONEY.



IT'S AS EASY AS 1, 2, 3

Step 1: Have a 5 minute interview with your client to gather the info needed to run the quote and create the drop ticket.

Step 2: A specially trained call center contacts your client to complete the full application over the phone. They also set up the paramedical exam (if necessary) during the 20-minute call.

Step 3: You sit back and wait for the policy to be issued and your commission to be processed! It's that easy.

- Grow your practice with cutting edge technology that simplifies the term insurance application process.
- One system to access multiple carriers, quotes and applications. Pacific Life, Protective, AIG, John Hancock, LGA (Banner and William Penn), Mutual of Omaha and SBLI are drop ticket enabled with more to come.
- Platform can be securely accessed through a PC, tablet or smart phone
- Application Part I (and/or Part II) is completed over the phone by trained Call Center representatives at a time convenient for your clients
- No paper forms necessary never worry about having the correct paperwork with you on an appointment.
- Applications are signed electronically by the client (voice or e-signature)

- Significantly reduce or eliminate "Not in Good Order" applications that take up your time and delay issue.
- Eliminate processing delays typically experienced with paper applications
- Online reporting track status like a paper application.
- Policies can be sent to you or to the client electronically
- Makes your success and profitability a priority
- AND...getting you started is fast and easy.

VISIT WWW.IPBROKERAGE.COM OR CALL 800.605.8988